Continuing Education Information

Florida Department of Health has reviewed the 2020 WWETT Show agenda. Dependent on the classes the attendee chooses, Florida DOH is offering:

- Up to 8 hours max on Monday, February 17
- Up to 3 hours max on Tuesday, February 18
- Up to 6 hours max on Wednesday, February 19
- Up to 4 hours max on Thursday, February 20

Additionally, attendees can receive credit for no more than one (1) hour of business practice or office management for every two (2) hours of technical sessions.

Approved Sessions:
Monday, February 17, 2020
- MO02 Outside the Box: Trenching and Excavation for Plumbers 1.0
- MO03 Complete Pump System Design 1.0
- MO05 Improve the Operation and Success of Your Portable Sanitation Business 2.0
- MO06 Creating Great Techs From the Younger Workforce 1.0
- MO07 Using Technology to Keep Customers in the Loop 1.0
- MO08 Why Drainfields Fail - 6 Major Issues 1.0
- MO10 The Buyers Guide: Success in Purchasing Equipment and Supplies 2.0
- MO11 Choosing Your Prospect: The Key To Efficient Selling 1.0
- MO13 More Than Just Dirty; Pathogen Exposure to Workers in the Onsite Industry 1.0
- NAWT NAWT One-Day Inspector Certification Course 8.0
- NOWR NOWRA One-Day Installer Class 8.0
- PSAI PSAI New Service Tech Training for Portable Sanitation Professionals 8.0
- WKSH Profitability Playbook 3.0

Tuesday, February 18, 2020
- TU01 Modern Consumer Behavior and Marketing That Works 1.0
- TU03 Putting Your Best Face Forward on Facebook in the Portable Sanitation Industry 1.0
- TU05 Operations and Maintenance Friendly Design and Install of Septic Systems 1.5
- TU07 Be a Five-Star Business by Improving Your Online Presence 1.0
- TU08 Improved Profit, Health & Safety Using EPA Safer Choice Bio-Remediation… 1.0
- TU09 New Technology Tools that Help Restroom Trailer Fleet Owners Make More Money 1.0
- TU10 Quality of Life: The New Employee Retention Model 1.0
- TU11 Advanced Troubleshooting of Onsite Systems 1.5
- TU12 Getting Comfortable Being Uncomfortable: Developing a Prosperity Plan 1.0
- TU13 Tips on How to Improve Your Website, Social Media and Blog 1.0
- TU14 6 Surprising Strategies for Increasing Profits with GPS Tracking 1.0
Wednesday, February 19, 2020

WE02  Introduction to the Art of Installation  1.0
WE03  Principles of Water Movement in Soil Treatment Systems  1.0
WE05  Submersible Wastewater & Effluent Pump Differences & Proper Applications  1.0
WE06  Legality, Liability, Professional Ethics and Common Sense Best Practices..  1.0
WE07  Build a Business You Love: Don't Make Your Job Harder Than It Needs To Be  1.0
WE08  OSHA Confined Space Entry/Air Monitoring (OSHA Reg.1910.146) Overview  1.0
WE10  Soils and the Installer - What You Need to Know  1.5
WE11  Introduction to Key Soil Properties for Design  1.5
WE12  New Standards/New Future for Portable Sanitation and Nonsewered Waste Systems  1.5
WE14  Submersible Pump Application, Design, Sizing and Servicing  1.5
WE15  Locating and Recording the Condition of All System Component  1.5
WE16  Business Exit Strategies: Selling Your Company on Your Terms  1.5
WE17  Q&A Panel for New Professionals  1.5
WE19  Installing Effective Technology Component  1.5
WE20  Design of Pressure Distribution  1.5
WE21  Preparing for Extremes in Portable Sanitation  1.5
WE23  Troubleshooting Floats and Onsite Septic Controls  1.5
WE24  Locating and Recording the Condition of Treatment Field and Components  1.5
WE25  Ten Tips for Marketing Success and Fast-Track Growth  1.5
WE26  OSHA Focus Four Hazards  1.5
WE29  What Are the Soils Telling Us?  1.0
WE30  Systems Operation & Wastewater Treatment Troubleshooting…  1.0
WE31  The Essentials of Septic Tank Design  1.0
WE33  Alternative Pump Controls  1.0
WE34  Increasing Service Profitability by Using These 4 Steps  1.0
WE35  OSHA Trenching and Excavation Safety  1.0
WE36  Q&A Panel for Women in the Industry  1.0
WE38  Installing a System That "Needs a Lift"  1.0
WE40  Making Infiltrative Decisions During Design  1.0
WE42  Everyone Communicates, Few Connect  1.0
WE43  Your Website Is Your Face to the World: Does It Reflect Who You Are?  1.0

Thursday, February 20, 2020

TH01  Understand Your Market and Set Your Strategies - Finding Your Niche  1.0
TH07  The Fortune Is In the Follow-Up  1.0
TH13  Bodies Don't Lie - Reading and Portraying Body Language  1.0
CERT  OSHA Confined Space Entry and Air Monitoring Certification Class  4.0

CE Hours Process:

- WWETT will submit your attendance to Florida Department of Health if you do the following:
  - Register for each session (preselect your classes) you want credit for and get scanned at the door. Register + scan = proof of attendance/receive credit.
  - Include your Florida license number when you register for the show in the Continuing Education section.
  - Sign in on the sheet provided for Florida credit at the table outside each session.
- An email notification will be sent approximately six weeks post show with instructions to download your certificates of completion to keep on file for your own records.