



TRAINING BULLETIN 2022

**Michigan Department of Environmental Quality
Drinking Water and Municipal Assistance Division
Septage Waste Program and Continuing Septage Education**

2022 WWETT Show

LOCATION: Indiana Convention Center, 100 South Capitol Avenue, Indianapolis, Indiana 46225
DATE: February 21-24, 2022
TIME: As Scheduled Below
CREDIT HOURS: 18 Possible CSE

February 21, 2022

Wastewater Education 501C3

Credits	Time	Title	Instructor
1.5	1:00-2:30	The laws and regulations surrounding PPE and Coronavirus	Travis Vance
1.0	3:00-4:00	It's getting hot in here: Heat illness prevention and OSHA requirements	Travis Vance
1.0	4:30-5:30	Opioids/Cannabis workplace drug testing: What should employers know?	Travis Vance

Business Strategy & Leadership

Credits	Time	Title	Instructor
1.5	10:30-12:00	Time to eliminate flat rate frustration	Rodney Koop
1.5	1:00-2:30	Successful marketing & selling strategies in the virtual business world	Suzan Chin-Taylor
1.0	3:00-4:00	They're managers – Now what?	Bart Gragg

Portable Sanitation

Credits	Time	Title	Instructor
1.0	9:00-10:00	Opportunities in the covid and post-covid world	Bryan Lowe
1.5	1:00-2:30	When to sell and how to do it well	J. Kelly Newcomb

Wastewater Treatment

Credits	Time	Title	Instructor
1.0	9:00-10:00	Flushable wipes and grease, how can we problem solve them?	Jerard Nighorn, Eric Gajeski

February 22, 2022

Business Strategy & Leadership

Credits	Time	Title	Instructor
1.0	12:30-1:30	Equipment financing tips for business owners	Bob Dubow
1.0	2:00-3:00	Process building in 20 seconds	Danielle Putnam
1.0	3:30-4:30	Google my business: driving revenue to your bottom line	Mick Credere

Waste Haulers

Credits	Time	Title	Instructor
1.0	12:30-1:30	Secrets of wastewater bacteria production	Jerard Nighorn, Eric Gajeski
1.5	2:00-3:30	When the going got tough, the tough got going – processing liquid transportation waste	Therese Schroeck
1.0	4:00-5:00	Setting up a state approved disposal facility	James Penner, John Kwolek, Michael Stepic

Wastewater Treatment

Credits	Time	Title	Instructor
1.0	12:30-1:30	UV light – A valuable weapon in the battle against pathogens	James Cruver

February 23, 2022

Business Strategy & Leadership

Credits	Time	Title	Instructor
1.0	7:30-8:30	Compete on awesome, not on price	Susan Frew
1.0	9:00-10:00	How to calculate route profitability to your company	Ori Staub
1.0	10:30-11:30	Bringing the tax laws out of hiding	Roman Basi

What's Trending / New Technologies

Credits	Time	Title	Instructor
1.0	7:30-8:30	Real business solutions for managing your fleet	CJ Jackson

Workshops

Credits	Time	Title	Instructor
8.0	8:00-5:00	NAWT – Vacuum truck technician training course	Bruce Fox

CREDIT: The courses will count toward the septage education (CSE) requirements outlined in Section 11703 of part 117. Only the CSE credits earned by the “responsible agent” for a given Michigan licensed septage firm will be credited to that firm.

Due to concurrent course session scheduling, no more than 18.0 CSE credits may be earned during the conference.

A certificate will be issued for each class attended.

COURSE FEE REIMBURSEMENT

Information on CSE course fee reimbursement can be found on the [MDEQ, Septage Program website](http://www.michigan.gov/deqseptage) (www.michigan.gov/deqseptage).

Registration/Fees: For further information, contact www.wwettshow.com. You may also call Ms. Cindy Barrand at 212-600-3516.

Course Cancellation/Rescheduling: Some courses may be cancelled or rescheduled due to low enrollment/registration or other reasons. The DEQ is not responsible for any course cancelled or rescheduled by a course sponsor. Course sponsors are strongly encouraged to notify the DEQ and those who have registered for the course in a timely manner when a course is cancelled or rescheduled prior to the date the course is scheduled to be offered. Course attendees from Michigan are encouraged to make adequate consultation with the course sponsor before registering for the course.

For additional information, you may call Mr. Matt Rockhold, DEQ, at 517-284-6540

CSE Process:

- ***Attendee must be registered for each session they want credit for and be scanned at the door to receive certificates of completion. Class selection + scan = certificate/proof of attendance.***
- Attendee will submit certificates of completion to Michigan DEQ as proof of attendance to receive credit hours at time of renewal.
 - WWETT will send an email notification approximately six weeks post show with instructions to download certificates of completion.